Soil sampling is an important step in getting the right fertilizer rate, which can increase yield and/or save on fertilizer costs, and decrease environmental risks. The worth of soil testing depends on:

- getting a sample representative of the field, which includes selecting the right sampling time and location,
- correct sample handling,
- the quality of the diagnostic lab testing the soil, and,
- providing a realistic yield goal for the lab to base fertilizer rate recommendations.

**TIMING**

In Montana, soil sampling is often conducted from late summer to late fall because of better soil sampling conditions than in winter or spring. Fall sampling also provides more time for growers to make fertilizer decisions prior to application.

However, MSU fertilizer rate guidelines are based on spring soil test levels because spring levels are more indicative of growing season available nutrients than fall nutrient levels. If soil nutrient levels are substantially different between fall and spring, then fertilizer would be either over- or under-applied. While phosphorus and potassium levels have not been found to change much between fall and spring, nitrogen (N) in the form of nitrate can change dramatically. Over-application is an economic loss and excess nitrate may contaminate groundwater. Under-application of N may cause sub-optimal yields and grain protein.

In general, soils gained nitrate from August to April, especially following annual legumes and oil seeds. However, some soils lost nitrate from August to April. Shallow soils and those with high end-of-summer nitrate levels, had a greater chance of losing nitrate than deep soils with low end-of-summer nitrate levels. Most soil nitrate was gained from August to November. Fresh residues, warm soils in late summer and fall, and summer or fall rains would encourage plant decomposition leading to increased available N. However, this N can be lost, especially in shallow and/or coarse soils.

Overall, nitrate changed less from November to April, likely because microbial activity and downward water movement were decreased due to frozen soil. Therefore, sampling in late fall or later is recommended to best capture growing season N availability. If fall fertilizing is preferred, soil test as late as possible while still allowing time for test results before fertilizing. If fall nitrate levels are very high (e.g., greater than about 60 lb N/acre) and soil depth is less than two feet, a second sampling in spring is strongly suggested because there is a higher likelihood of overwinter nitrate losses. Although it may seem wasteful to soil sample twice, lab soil analyses often cost less than $40, yet under- or over-applying by just 10 - 15 lb N/acre can often affect the bottom line more than this for a 160 acre field.

**LOCATION**

Whether to submit samples based on grid sampling or from different zones in the field depends on the field history and diversity. Grid sampling is good for fields with a history of manure or high fertilizer levels (especially phosphorus and potassium), and small fields merged to form a larger field. Zone based sampling is suggested for fields with unknown or long cropping history, historically low levels of fertilization, no manure applications, and high within field variability or a relationship of yield to landscape. Zone sampling may require fewer samples, therefore less cost than grid sampling, but may take more planning time. Keep records of sampling locations and timing.

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For more soil fertility information and resources see [http://landresources.montana.edu/soilfertility/](http://landresources.montana.edu/soilfertility/)
SAMPLE HANDLING

- Remove surface residue from sample location.
- Composite and thoroughly mix 12-20 subsamples per depth to get a single sample per depth from a relatively homogenous field. More subsamples require more time, but improve accuracy.
- Store sample below 40°F or dry at 110-120°F to stop microbial activity which changes soil nutrient levels.
- Deliver or over-night ship to lab. Multiple studies have shown large increases in soil nitrate occur within a soil bag in just 3 days, unless frozen.

LAB SELECTION

Use a reputable lab that uses regionally appropriate tests. For example, soil phosphorus levels in Montana soils are best tested with the Olsen rather than Bray test, which is not suitable for alkaline soils. Ask if the lab is enrolled in a ‘proficiency’ testing program. If so, they can give you data showing how their test results compare to averages for a specific ‘standard’ soil, to help you pick a reliable lab.

If a lab is reliable, stay with the same lab in subsequent years, because soil test results and recommendation can vary greatly among labs. Follow yearly trends in soil nutrients, especially for phosphorus and potassium. Currently there is no valid test for soil sulfur in Montana.

If a lab provides fertilization recommendations, know whether they are based on a ‘sufficiency’, ‘maintenance’, or ‘build’ approach. MSU fertilization recommendations are based on the ‘sufficiency’ approach – the minimum amount necessary to maximize yield, and generally economic return, in most years. In contrast, a ‘maintenance’ approach replaces those nutrients removed by harvest, without substantially changing the soil test level, while the build approach often adds sufficiency rates and maintenance rates.

Providing a lab with realistic yield goals is also important in getting a valuable fertilization recommendation. An option is to place a conservative portion of the recommended N rate at planting, and adjust rates in early to mid-spring based on spring soil water availability.

SOIL HEALTH TESTS

These can be valuable to assess management, but standardized methods may not yet be in place and calibration is lacking between test results and appropriate fertilizer requirements. Soil health testing is discussed in The Soil Scoop Evaluation of Soil Quality and Health (http://landresources.montana.edu/soilfertility/thesoilscoop.html).

For more information:

On soil testing:

Soil Sampling Strategies

Interpretation of Soil Test Reports for Agriculture

under “Extension publications” at http://landresources.montana.edu/soilfertility/

Nutrient Management Module 1: Soil Sampling and Laboratory Selection http://landresources.montana.edu/NM/

For other soil fertility information visit http://landresources.montana.edu/soilfertility.